

Redevelopment Tools: PILOTs

Sheraton Edison

Edison, NJ

Registration / Breakfast 7:45 AM Program begins at 8:30 AM



Gibbons

Baumann

Giantomasi

Goldsmith

Jacobs

Lassiter

O'Dea

Russo

Santola

Are PILOTs in YOUR Redevelopment Tool Kit?

Payments in lieu of taxes are among the most powerful redevelopment tools, with benefits that accrue to communities, tenants, school districts and developers. From the basics to case studies, you will learn about: when and how PILOTs can be used; legal considerations; structuring PILOTs to benefit all parties; myths & misconceptions; and pros & cons. Local officials, consultants and developers will share their perspectives.

Speakers will include:

- Joseph Baumann, McManimon, Scotland & Baumann
- Timothy Cunningham, NJ Dept. of Community Affairs
- Frank Giantomasi, Chiesa Shahanian & Giantomasi PC
- Dave Gibbons, Elberon Development Group
- Bob Goldsmith, Greenbaum Rowe Smith & Davis LLP
- George Jacobs, Jacobs Enterprises
- Cecilia Lassiter, Sills Cummis & Gross
- Bill O'Dea, Elizabeth Development Company
- Ed Russo, Russo Development
- Steve Santola, Woodmont Properties

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Redevelopment Tools: PILOTs

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Mail form with payment to: NAIOP NJ 317 George St., Suite 220, New Brunswick, NJ 08901 or Fax to 732-729-9901

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If payment has not been received by event date, a credit card guarantee will be required onsite. No refunds will be issued for registrations within the 72 hour cancellation deadline.

NAIOP NJ is a not-for-profit trade association. Every dollar you spend with NAIOP NJ supports the promotion and protection of the commercial real estate industry in New Jersey.



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